

Texas Pest Control Association

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What do I get for TPCA dues? You get three memberships for the price of one!

Many non-TPCA/NPMA members ask what we do for them. The benefits of membership are numerous but we have taken a few of them and allocated a dollar amount so that you can see the actual price of the benefits we offer. When you join TPCA, you are also joining the National Pest Management Association and your local Texas chapter.

LEGISLATIVE ACTIVITY/LOBBYING

What we do: TPCA retains a lobbyist each year to assist us with legislative issues. Representation before the legislature is one of the main reasons people join together to form an association. TPCA represents us in Austin and NPMA represents us in Washington.

Could you do it yourself?

Numbers count. Legislators want to talk to individuals, but they are influenced by the number of voters involved in a particular issue. During the session, TPCA is at the Capitol monitoring, talking and gathering information. It is doubtful that you could be away from your business for extended periods of time. NPMA stays on top of activity in Washington, DC.

Member vs Nonmember Cost (or "benefit cost") At least \$100. This covers the cost of the lobbyist. In no way does it cover the amount that adverse legislation would cost you.

LEGISLATIVE DAY

Every two years, TPCA members come to Austin and talk to legislators on issues and bills that affect our industry. Participants are trained on the issues by our lobbyist and then they spend the day at the Capitol.

Could you do it yourself?

Yes, you could visit your legislators at the Capitol. Once again, an organized, unified group makes a much greater impact on legislators than one lone pest control operator.

Member vs Nonmember cost: \$50

TPCA provides position papers and packets and our lobbyist conducts a training session the morning of Legislative Day to prepare attendees for their visit to the Capitol.

REGULATORY MONITORING OF THE STRUCTURAL PEST CONTROL SERVICE

TPCA attends all SPCS meetings and reports back to TPCA members what actions are being considered and what regulations have been passed. Input is routinely gathered on issues that impact the industry.

Could you do it yourself?

Yes, you could attend all the SPCS meetings (approx. 4 per year) plus many committee meetings per year. However, the time and money lost from your business would be of concern.

Member vs Nonmember cost: \$150

This figure represents the money TPCA saves PCO's in fee increases, streamlining state required paperwork (printing savings), being there so you do not have to, etc. These are just a few of the areas that TPCA works for you.

URBAN ENTOMOLOGY ENDOWED CHAIR

The research and information provided by Dr. Roger Gold of Texas A&M University has been invaluable to the PCO's of Texas.

Could you do it yourself? No.

Member vs Nonmember cost: \$100 minimum. The results from Dr. Gold's termiticide studies have saved PCO's hundreds of dollars. He also speaks at local chapter members and TPCA events.

CONTINUING EDUCATION

TPCA offers quality education programs each year. Annual workshops are held in Lubbock and El Paso. Quality CEU's (not the same old courses) are provided along with business courses. In addition, specialty workshops are offered around the state. We also have an annual business convention each year designed to help you succeed.

Could you do it yourself?

To maintain your license you need continuing education credits. You have to take courses that are state-approved; all TPCA courses are approved. So no, you cannot give yourself CEU credits. TPCA is not the only place that gives CEU's, but it is the best source. You can teach yourself through textbooks and CD's. Many chapters have a lending library and TPCA offers basic training aids for sale along with supplies you need to run your business.

Member vs Nonmember cost: At least \$100. Many chapters offer monthly CEU courses at no charge to members. Nonmembers pay a fee.

PUBLICATIONS

Every other month, TPCA produces a magazine full of information. From SPCS and legislative updates to business and technical information, PCO's are informed.

Could you do it yourself?

There are trade journals available that will keep you up-to-date on our industry on a national basis. Our publication, however, is the only periodical that will keep you informed on what is happening in Texas and within the association.

Member vs Nonmember cost: The cost of the magazine is \$60 a year. An added value is the advertisements in the magazine, which sometimes offer specials.

DIRECTORY

An annual membership directory is printed each year which lists member companies, chapters, resource information, etc. All members receive a free copy.

Could you do it yourself? No.

Member vs Nonmember cost: \$150. Nonmembers can buy the directory for \$150.

OTHER BENEFITS

Membership entitles you to fuel discounts with Exxon/Mobil, Shell and Valero. Member discounts are available with Firestone Stores and Safelite Auto Glass. We have collection agency services available at a discount. Discounts are available on some types of insurance also. These benefits add up!

There are many other benefits, including full time professional staff, our political action committee (Pest PAC), discounted supplies, etc., not to mention professional growth and networking opportunities.

SUMMARY

This is just a sample of our benefits. We have many other programs, but this brief description gives you an idea of how TPCA saves you money. TPCA base dues are \$200. Just these few benefits alone show a value of \$660.

Legislative Lobbying	\$100
Regulatory Monitoring	\$100
Urban Entomology Chair	\$100
Continuing Education	\$100
Magazine	\$ 60
Directory	\$150
Total Value	\$660
TPCA dues	\$200

This is full value for membership.

**IF AFTER ONE YEAR OF PAID MEMBERSHIP YOU ARE NOT HAPPY WITH YOUR
ASSOCIATION MEMBERSHIP, WE WILL REFUND YOUR ANNUAL DUES!
YOU HAVE NOTHING TO LOSE!**

Texas Pest Control Association Legislative Facts

Fact: Each session, more bills are introduced in the Texas Legislature that can adversely affect our industry. Are you aware of them and their consequences? TPCA can keep you informed.

Fact: There are so many regulations that affect your business. It is frustrating to try to understand and sort them out. TPCA informs all members of issues and new regulations via our publications and our e-mail alert program.

Fact: TPCA is the only organized voice in Texas that represents the pest control industry. No one else is watching your back.

Fact: TPCA hires a full time lobbyist to work on issues that affect your livelihood.

Fact: For 65 years, TPCA has been representing your industry and livelihood.

Two websites to serve you:
www.texaspest.org
www.npmapestworld.org

TEXAS PEST CONTROL ASSOCIATION *MEMBERSHIP APPLICATION*

(Includes national, state and local dues. Membership is for twelve months.)

Company name: _____ Office Telephone: _____

Address: _____ Fax: _____

City: _____ County: _____ ST: _____ ZIP: _____

Company voting member/contact: _____ Local chapter: _____

E-mail: _____ Cell Telephone: _____

[PLEASE SIGN THE FAX & E-MAIL AUTHORIZATION NOTED WITH ARROWS BELOW.]

ACTIVE VOTING MEMBERSHIP

An active voting member is a **Pest Control Company** or a **Non-Commercial Entity** (hospital, school district, apartment, golf course, etc.). Annual dues are based on the scale below. This amount pays state, national and local chapter dues for twelve months from the date of joining. A subscription to the *TPCA Magazine* is included.

# of licensees*	National, State & Local Dues	# of licensees*	National, State & Local Dues	# of licensees*	National, State & Local Dues
1	\$200	16-20	\$1000	111-120	\$4700
2	\$225	21-25	\$1500	121-130	\$5900
3	\$275	26-30	\$2000	131-140	\$7100
4	\$325	31-40	\$2500	141-150	\$8300
5	\$375	41-50	\$3000	151-160	\$9500
6	\$400	51-60	\$3100	161-170	\$10,700
7	\$550	61-70	\$3200	171-180	\$11,500
8	\$600	71-80	\$3300	181-190	\$12,000
9	\$625	81-90	\$3375	191+	\$12,500
10	\$650	91-100	\$3450		
11-15	\$725	101-110	\$3500		

* # of licensees = apprentices + technicians + certified applicators

Active Membership Dues \$

NON-VOTING MEMBERSHIP

Allied Membership is available to a company which supplies products, equipment and/or services to the pest control industry. **Associate Membership** allows a pest control firm outside the state of Texas to join. **Certified Applicator Membership** admits individuals who are certified and licensed by the Department of Agriculture. Dues for all non-voting membership categories, which do not include national membership, are \$250 annually.

Non-Voting Membership Dues \$

ADDITIONAL CHAPTER MEMBERSHIPS

Members may belong to more than one chapter or may pay for additional individuals to belong to chapters in their local areas. Each additional chapter membership is \$35. If you are joining more than one chapter, please list the chapters on the reverse side. If you are paying for another individual to join a local chapter, please list person's name, information and the chapter name on the reverse side.

Chapter memberships: _____ @ \$35. \$

ADDITIONAL SUBSCRIPTIONS

Members may purchase additional magazine subscriptions to be sent to their location or to other individuals at other locations for \$60 each. If for other locations, please list person's name and mailing information on the reverse side.

Extra subscriptions: _____ @ \$60 \$

TOTAL DUE \$

[Members of TPCA are hereby notified that a portion of dues is not deductible as an ordinary and necessary business expense to the extent that TPCA engages in state lobbying. The non-deductible portion of dues for 2008 is estimated to be 30%.]

Please charge this total due to my
 MasterCard/Visa American Express Discover

_____ Card number

Expires MM/YY _____ Signature

I understand that by providing the fax number and/or e-mail address on behalf of the company specified above, I am authorized to and hereby consent for the company to receive faxes and/or e-mail sent by TPCA.

_____ Signature