

Benefits of Membership

Three organizations for the price of one.



Protecting Your Environment for Over 70 Years

TEXAS PEST CONTROL ASSOCIATION

Leadership • Representation • Education • Resources • Networking

WHAT DO I GET FOR MY TPCA DUES?

YOU GET 3 FOR THE PRICE OF 1!

When you join the Texas Pest Control Association (TPCA), you also become a member of the National Pest Management Association (NPMA) and your local Texas Chapter. You get FULL membership benefits in all three organizations at no additional cost.

VALUE OF MEMBERSHIP

• Publicize Your Professionalism with association logos	\$.200 or more
• Member Only Affinity Programs for discounts on supplies & equipment	\$.200 or more
• Member Only Business Training plus discount CE for employees	\$.100 or more
• Member Only Support Staff and materials from online store	\$.100 or more
• Listing in Professional Directory to help colleagues find you	\$.100 or more
• Presence on the Web at both TPCA & NPMA websites	\$.100 or more
• Ability to Participate in committees & groups on issues of interest	\$.100 or more
• Lobbying to Protect Your Business	\$.300 or more
• Federal Regulatory Representation and updates	\$.500 or more
TOTAL VALUE	\$.1,700 or more
COST FOR BASIC MEMBERSHIP	\$.200
YOU SAVE	\$.1,500 or more

The Bottom Line: Reduce Costs and Increase Profits

As a member of TPCA, NPMA, and your local Chapter, you add resources to your company operation that you could not otherwise be able to afford or justify. These are resources you can use to increase sales and customer satisfaction while reducing operational expenses and challenges.

Publicize Your Professionalism

Members are entitled to display the logos of both associations on business cards, company letterhead, vehicles and advertisements. This reinforces your company's professional image to customers and prospective clients.

Training, Education and Networking

TPCA/NPMA presents the industry's leading educational programs and workshops from specialty business meetings and Legislative Day to the Pest World Convention & Exposition, the largest annual gathering in the world of PMPs and suppliers. TPCA/NPMA members receive discounts on CE programs locally, in Texas and exciting national locations.

Stay up-to-date with the latest research and business trends with publications from TPCA & NPMA. TPCA produces six publications a year, along with NPMA's bi-monthly Pest World newsletter. EpestWorld is a weekly electronic newsletter that contains the most current and timely industry and state news. The Bugstore is an excellent resource center that has everything you need – from pest posters and Second Edition NPMA field guide to Structural Pest to the NPMA-33 forms and consumer oriented brochures. Members receive up to a 50% discount on select items. www.bugstore.org.

Listing in Directory of Pest Control Professionals

As a member, every year you will be listed in the TPCA Membership Directory which lists member companies, chapter contact, allied/vendor members and resource information. Your listing will help you reach out to colleagues and in turn be found by colleagues from around the state who may be looking to refer a client.

Presence on the Web

Texas Pest Control Association

www.texaspest.org

TPCA's website keeps you informed and connected.

At www.texaspest.org you can find a calendar of regional and national events, a list of TPCA officers and chapters, a list of member services, helpful numbers and industry links and the "Find a Pro" where TPCA companies are listed. TPCA is also on Facebook and Twitter.

NPMA's Members Only Website

www.nmpapestworld.org

NPMA makes pest management information available through its professional and members' only Website. TPCA/NPMA members have access to the Web-based search engine with exclusive technical materials, as well as industry news, model contracts, association and industry events, online event registration, resource center, legislative issues, membership directory and much more.

NPMA's Consumer Website

www.pestworld.org

Thousands of consumers regularly visit "Find a Pro" on NPMA's consumer site to locate a pest management professional that services the area near their home. The company name and contact information of all TPCA/NPMA members are listed and searchable by zip code for consumers to access. This is a valuable referral service.

Committees & Groups

Committees and groups allow members with common interest to meet, network and host educational opportunities – the perfect forum to connect with peers and share ideas.

Member Only

Discount Affinity Programs

- Allstate: 10% off Auto Liability
- Principal Financial Group: 20% off income protection
- Gas Discount Program: Exxon/Mobil, Shell, Valero
- Discounted Fleet Graphics Program
- UPS Freight®
- Human Resources Consulting Service
- Background Screening Services
- Marketing Packages
- Fleet Management
- Full Service Collection Agency
- Prescription Discount Program & Telehealth Hotline

Lobbying in Washington & Austin... Your Voice on Laws and Regulations TPCA Day at the Capitol

As a member, you can participate in the TPCA Day at the Capitol in Austin. NPMA hosts a similar event in Washington that is open to members. This is an opportunity to join with other TPCA members in Austin and talk to legislators and staff about issues and bills that can affect your livelihood. Participants are trained on the legislative process and issues by our lobbyist. TPCA provides position papers and packets and our lobbyist conducts a training session to prepare attendees for their visit to the Capitol.

State and Federal Lobbying

TPCA and NPMA retain lobbyists to assist us with legislative issues in Austin and Washington. Representation before the government is in the Bill of Rights and is one of the main reasons people join together to form an association. Our lobbyist represents us in Austin and in Washington.

Regulatory Monitoring – Texas Department of Agriculture (TDA) and Structural Pest Control Advisory Committee (SPCAC)

TPCA attends all SPCAC meetings and reports back to TPCA members what actions are being considered and what regulations have been passed. As a member, you will be kept informed and have the opportunity to have input on issues that impact the industry.

Other Benefits

As a member, you can get discounts on various products and services from TPCA, NPMA and your local Chapter. These benefits can add up! You also get access to a full-time professional staff, TPCA's political action committee, PEST PAC and professional growth and networking opportunities.



MEMBERSHIP APPLICATION

TPCA, NPMA and local Chapter
Joint Membership



COMPANY NAME _____ LICENSE NO. _____

CONTACT NAME _____ TITLE _____

STREET ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

PHONE _____ FAX _____

E-MAIL _____ WEBSITE _____

REFERRED BY _____

MEMBERSHIP DUES

Annual dues are based on the scale below. This amount pays state, national and local chapter dues for twelve months from the date of joining. A subscription to *TPCA Magazine* is included. An active voting member is a Pest Control Company or a Non-Commercial Entity (hospital, school district, apartment, golfcourse, etc.)

*** # of licensees = apprentices + technicians + certified applicators**

No. of Licences	National, State & Local Dues	No. of Licences	National, State & Local Dues	No. of Licences	National, State & Local Dues
1	\$200	16-20	\$1,000	111-120	\$4,700
2	\$225	21-25	\$1,500	121-130	\$5,900
3	\$275	26-30	\$2,000	131-140	\$7,100
4	\$325	31-40	\$2,500	141-150	\$8,300
5	\$375	41-50	\$3,000	151-160	\$9,500
6	\$400	51-60	\$3,100	161-170	\$10,700
7	\$550	61-70	\$3,200	171-180	\$11,500
8	\$600	71-80	\$3,300	181-190	\$12,000
9	\$625	81-90	\$3,375	191+	\$12,500
10	\$650	91-100	\$3,450		
11-15	\$725	101-110	\$3,500		

TOTAL DUE

PAYMENT INFORMATION

My check is enclosed: # _____

Please bill my: VISA MasterCard

Send the application and payment to:
Texas Pest Control Association
PO Box 1684
Austin, TX 78767
Phone: 512-954-9664
Fax: 512-852-6772

CARD NUMBER _____ EXPIRATION DATE _____ SECURITY CODE _____

CARDHOLDER NAME _____

SIGNATURE _____

Questions? Please contact TPCA at 512-954-9664 / txpca@sbcglobal.net
or NPMA at 703-352-6762 / npma@pestworld.org
www.texaspest.org | www.npmapestworld.org

THANK YOU FOR YOUR SUPPORT!



Member Only Discount Affinity Programs

Allstate: 10% off Auto Liability

Principal Financial Group: 20% off income protection

Gas Discount Program

Exxon/Mobil: ExxonMobil has a special rebate offer for all TPCA/NPMA members that allows you to save up to 5 cents per gallon.



Shell: Shell and NPMA/TPCA have joined together to provide you with a comprehensive Fleet Management Program that allows you to save up to 6 cents per gallon on your company fuel.



Valero: Fuel Discount Program

Discounted Fleet Graphics Program

Optimizing your fleet with graphics that continuously build and reinforce your brand is the most cost-effective marketing available. Image is important. Don't look to just any vendor, you've found a partner. For questions, comments or further information contact us at NPMA@Signzoo.com



UPS Freight®

Through the UPS Freight Savings Program, members can save an average of \$570 per LTL freight shipment! Your Association discount will apply on your Outbound Prepaid shipments, Inbound Collect (Purchased) shipments and third party shipments billed to your company. To take advantage of these customized savings, ENROLL today by calling or emailing your dedicated UPS Freight Associations Team. We'll give you a free quote on any shipment! There are never any fees or minimum shipping requirements, just customized discounts to save you money. Phone: 866.443.9303, ext. 4081 Email: upsfreightassociations@ups.com



NPMA Member Benefit: Human Resources Consulting Service

Have a human resources problem? Question? Crisis? Do you simply need to brainstorm a problem or a particular employee situation? TPCA/NPMA members can now call, email or text Seay Management Consultants to speak with one of their HR consultants free of charge regarding any employment issue that arises in your business. In addition, if you have a situation that requires more attention, such as developing an employee handbook, compensation program, or EEOC discrimination investigations, TPCA/NPMA members will receive a special 15 percent discount!

Sandy Seay and his associates are very familiar with the pest management industry, having represented and advised pest management companies for nearly 50 years. For more information about Seay Management Consultants contact Sandy Seay at 407-426-9484 or email sandy@seay.us.

Background Screening Services

The National Pest Management Association has partnered with RSI to provide their valued members with the most accurate background screening services available. As an RSI client partner, you'll receive quicker turn around. No days or hours of waiting for returned calls. Corporate Office – Reference Services, Inc. 800.881.0754 toll free.



NPMA Marketing Packages

The "Everyday Essentials" Package includes:

- Business Questionnaire with Strategy Call
- Trifold Brochure
- Direct Mail Postcard
- Door Hangers

The "Website Revamp with Email Marketing" Package includes:

- Business Questionnaire with Strategy Call
- Website Revamp
- Email Template

For more information or to get started on your NPMA Member Marketing Package, please contact Leslie Brady at 410-216-9447, ext. 103 or leslie@pomagency.com.

Fleet Management

Managing your fleet is taking you away from what you do best "managing your business". Enterprise Fleet Management provides TPCA/NPMA members cost-effective and comprehensive fleet management solutions in the areas of: vehicle acquisition, maintenance management, risk management programs, vehicle disposal, fuel programs, license and title renewals, and monthly reporting. Visit the web site at <http://solutions.efleets.com/> or call toll free at 877-23-FLEET (877-233-5338) for details regarding individual member savings.



Full Service Collection Agency

A.R.M. Solutions

Providing a Cost Effective & Diplomatic Approach to Collections & A/R Management Call Us Today 888-772-6468

Prescription Discount Program & Telehealth Hotline

Did you know that according to the Wellness Council of America, over 70 percent of urgent care, and doctor office visits can be safely handled over the phone? Did you know that prescription drug discount cards beat co-pay fees 7 out of 10 times? With the significant impact that increasing health care and insurance costs have on your bottom line, you must learn about how NPMA's latest member benefits can save you, your family, your employees and their families time and money.

